

**MINUTES OF COMMITTEE MEETING
FOLK FEDERATION OF NSW INC
HELD AT 22 GRAFTON STREET, BALMAIN
7pm Tuesday 15 September 2009**

Present: Chris Wheeler, Jim Baxter, Dallas Baxter, Margaret Walters, Terry Clinton, Sandra Nixon.

Apologies: Anthony Woolcott, Bruce Cameron, Kate Delaney, Pam Davis.

2. Minutes of the previous meeting.

Minutes of meeting 18 August 2009 at 45 Ivy St were accepted.

3. Financial Report.

Bruce advised only standard cheques for printing and postage in outgoings. Bruce to speak to bank re one signature proposal.

4. Matters arising.

4.1 Yarri Project

Anthony advises still pending.

4.2 Business Planning

Committee discussion felt a business planning session at the National would not attract enough attention with so much competition from events. It was suggested a weekend at perhaps Bathurst (?) concentrating on talk, plus some music, would concentrate efforts better.

* All to reconsider.

4.3 Songs of Henry Lawson.

Committee agreed to leave contract with Gary Allen for time being as we may well have reached most of our potential market, whereas Gary Allen has a much wider distribution. Anthony advises Henry Lawson concert at the National at Stockman's Camp is probable, and will attract attention and hopefully sales. Chris applied for FF to run a separate workshop on Lawson songs at the National.

* Sandra to contact Country Library Assn.

* Terry to draft letter to schools to draw their attention to the book.

* Dallas to contact state Federations re sale of book.

4.4 Relationship with Folk Alliance.

Chris has been in contact with Felix Meagher with regard to reciprocal membership between state federations and FAA. Felix is open to discussion and will take to their meeting.

4.5 Insurance.

Refer above regarding NSWFF member access to Folk Alliance insurance. Chris to liaise with Wayne to update Jam links.

4.6 Cornstalk.

Alternative quote received from Chris to print 350 copies for \$320 plus delivery. She is to obtain another quote to compare, but committee agreed necessary to move from MPD as 500 minimum run is excessive to our needs. Savings approx \$140 per month plus \$20 saved on postage of smaller run.

Committee preferred same format as present Cornstalk but slightly larger A3 folded to A4, stapled or not, and found it will still fit in our DL envelopes. Just! Inserts might be a problem, but we made very little insert revenue this last year.

* Chris to get second quote and discuss further with Coral before any changes made.

Complimentary list: Wayne please remove Gay Scott (now in nursing home); Horan Wall & Walker. Further cuts being discussed.

4.7 Folkmail.

Terry has rejigged Folkmail header and will liaise with Julie and Wayne re formatting. Julie has included reminder that Folkmail is sponsored by NSWFF and recipients should be members.

4.8 Membership – general.

It was decided to add to membership application form various tick boxes for information about new member/s. Suggested questions 1, Age group (under 30/ 31-50/ over 50) 2. Are you singer/player/dancer 3. Do you attend clubs/festivals Also suggested was place for donation. It was noted several changes need be made to format as Bankcard to be deleted and type of CC could be much smaller to give room for other info.

- Life Membership list; further discussion needed.
- Request Wayne to draw up new draft.

4.9 Member Benefits.

Margaret advised MAD CDs responded saying they already offer a very cheap price and would not be interested in offering a further discount. Terry suggested we might compile a list of useful music business links on Jam website and in Cornstalk.

This could include member discounts such as Andy B is offering, as well as more generally available good deals such as MAD CDs.

4.10 Funding from APRA.

No further news re funding.

4.11 40th Anniversary Concert.

- Chris to speak to Danny Watson.
- Marg to contact Colleen Burke re early days of FF .
- Dallas to contact Lesley Watson re same.
- Suggested Anthony as President do short piece in Cornstalk asking readers to record their memories for publication in 2010.

4.12 Other.

- Meeting confirmed monies held as “Alexander” project should be moved to Chris Kempster/Henry Lawson book account.
- Meeting confirmed that Chris Kempster CD and “State of Play” CD should now be in combined revenue.
- Money held for Declan Affley project of \$938 required by Colleen Burke for the Declan Youth Encouragement Award at National in 2010 due withdrawal of CFMEU funding.
- Suggested “State of Play” CD be reduced to \$15 to generate sales. All at meeting agreed.

5 Next Meeting.

7pm Tuesday 13th October @ Margaret’s home, 45 Ivy Street, Darlington.